



STRATEGIC DECISION MAKING
Making clear, informed, effective decisions

The Charles Hotel, Harvard Square, Cambridge, Massachusetts

SAMPLE PROGRAM AGENDA

Day 1

7:30 a.m. - 8:30 a.m.

Registration and Continental Breakfast

8:30 a.m. - 12:30 p.m.

The Essentials of Executive Decision Making: *Generic Functions*

Approaches to Organizing Information and Advice: *Three Models*

12:30 p.m. - 1:30 p.m.

Luncheon

1:30 p.m. - 5:00 p.m.

Coordinating Decisions in Complex Organizations

Sequential Decision Making

5:00 p.m. - 6:00 p.m.

Reception

Day 2

7:30 a.m. - 8:00 a.m.

Continental Breakfast

8:00 a.m. - 12:30 p.m.

Decision Making and Implementation

Framing Issues and Shaping an Agenda

12:30 p.m. - 1:30 p.m.

Luncheon

1:30 p.m. - 2:30 p.m.

First Things First: *Developing Priorities as a Decision Maker*

2:30 p.m.

Adjournment